

Pascal LAMY Director-General

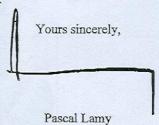
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Dear Mr. Chatterjee, Dear Mr. Rana.

Thank you very much for sending me a copy of your book. It sheds light on the major evolution that occurred in India, from trade to economic and commercial diplomacy. The diplomatic system has made progress in an impressive manner. This positive evolution is also visible through the diversification of topics covered by Indian economic diplomacy. Its capacity to create partnerships at home and abroad to enhance the skills of diplomats is another strong asset.

The emphasis on Track II diplomacy is also very interesting. Business-to-business relationships, with Government support, can play a major role in fostering international trade and in advancing other economic topics. Track II seems to be mainly aimed at framing medium and long-term common approaches. I think it also has value in addressing key shortterm bilateral concerns.

Thank you once again for your insightful book.



Mr. Bipul Chatterjee Deputy Executive Director

Professor Kishan S. Rana c/o CUTS

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