



WORLD TRADE ORGANIZATION
ORGANISATION MONDIALE DU COMMERCE
ORGANIZACIÓN MUNDIAL DEL COMERCIO

Pascal LAMY
Director-General

21 APR 2011

Dear Mr. Chatterjee,
Dear Mr. Rana,

Thank you very much for sending me a copy of your book. It sheds light on the major evolution that occurred in India, from trade to economic and commercial diplomacy. The diplomatic system has made progress in an impressive manner. This positive evolution is also visible through the diversification of topics covered by Indian economic diplomacy. Its capacity to create partnerships at home and abroad to enhance the skills of diplomats is another strong asset.

The emphasis on Track II diplomacy is also very interesting. Business-to-business relationships, with Government support, can play a major role in fostering international trade and in advancing other economic topics. Track II seems to be mainly aimed at framing medium and long-term common approaches. I think it also has value in addressing key short-term bilateral concerns.

Thank you once again for your insightful book.

Yours sincerely,

A handwritten signature in black ink, consisting of a vertical line on the left, a horizontal line extending to the right, and a vertical line on the right that descends and then turns back to the left, forming a stylized 'P' shape.

Pascal Lamy

Mr. Bipul Chatterjee
Deputy Executive Director

Professor Kishan S. Rana
c/o CUTS

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